



KDFM Premier:

The Unique All-Inclusive MPS Program!

A Solution for Every Need!

"One of my customers, a law office, wants to secure its printing jobs and reduce the waste"

"My customers keep asking me for solutions to save money and lower their environmental footprint"

"I want to reduce the extra stock of cartridges left at customer site"

"I need to identify the excessive printing jobs to keep control of my cost per page"

"My top customer is a public accounting firm who wants to charge its printing costs by account"

KDFM Premier

Is an all-inclusive package that answers both dealer and end-user printing management requirements.

KDFM Premier is a suite of managed print services solutions that helps you manage and save on printing costs, while adding value to your customer proposals and ensuring customer loyalty.

► Device Management

► Recovery

► Secure Print

► Based Printing Rules



A Unique Solution for Both Device and Print Management

Total printing costs (including supplies, maintenance and support) in an organization can represent up to 3% of its revenue and most of the time, they are hidden and underestimated. However, customers are looking for solutions to reduce these costs, whatever the solution is: harmonize the fleet, switch to MFPs, change printing behaviors, recharge users, etc.

KDFM Premier is an easy-to-use and flexible solution that allows both the office equipment dealer and its customers to optimize efficiency and control their own costs.



Your Benefits

- Accurate and reliable meter reading solution
- User-friendly web interface
- Powerful alert filtering
- Projection of the toner depletion date
- Graphical and textual reports available
- TCO Calculation per device or per site
- ERP interface with data export ability
- Recurring alerts eliminated
- Fast performance

Device Management

How It Works:

KDFM Premier is a powerful and user friendly tool designed to remotely collect meter reads, automate supplies fulfillment and report service cost information for managed printers, copiers and MFP fleets.

Automate Your Supplies and Service Management

Receive advanced supplies and service alerts, automate collect meter reading and cost information and easily export them into accounting systems.

Increase Productivity

With appropriate toner level alerts, you can deliver replacement cartridges just in time and reduce your inventory levels.

With the TCO tracking and the service alert history, you can easily see and define the managed devices that need to be replaced. You're able to identify the devices where you are losing money and take appropriate actions.

Increase your sales opportunities by offering supplies for the "toner out" printers and create attractive cost-per-page sales proposals to replace your competitors devices.

Ensure Customer Satisfaction

Your customer receives their supplies just in time, before they need to call you to re-order. You reduce device downtime and ensure they run smoothly. Customers appreciate your valuable support, and give you more credibility for a stronger business partnership.



Your Benefits

- Value added to your MPS proposal
- Ensure client satisfaction & loyalty
- New hardware sales opportunities
- Predictable additional revenue
- Solid assessment tool for both networked and local devices

Print Management

Track & Save

When companies manage their printing fleets properly, they can save up to 30% on overall printing costs. KDFM Premier helps companies identify their hidden printing costs, boost productivity by promoting printing rules to guarantee savings and security, and lower environment impact – all based on their site configurations and requirements.

The Right Printer for the Right Job

The Print Management suite from KDFM Premier is a license program that is easily installed on customers' workstations; it will first analyze the customer print environment: Who is printing? What? Where? When?

100% of the local, networked and direct-to IP devices are tracked automatically; printing inefficiencies and abuses are revealed and savings opportunities are identified.

Soft and Hard Printing Rules

Now comes the time to create eco-conscious users by informing them of their jobs costs and environmental impact prior printing, and encouraging them to select a lower-cost device, use duplex-mode or limit color usage; The companies might also decide to establish hard rules like preventing a job printing.

Recovery

Customers, like solicitors, architects, lawyers firms or insurance companies, have now the opportunity to recover accurately their detailed printing costs for each of their customers with the KDFM Premier Recovery program. Every print job is tracked and billed by prompting a client/project number or PIN code.

How It Works:

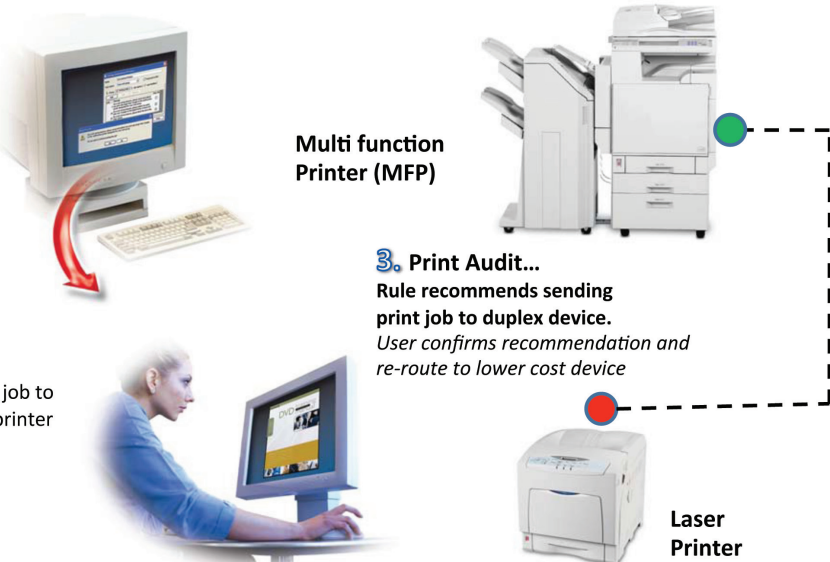
1. Administrator...
Sets Up Rules with
Print Audit Rules Software.
*Example : Require
duplex & B/W printing
for print jobs submitted
from Outlook*

2. User...
Initiates print job to
nearby laser printer

**Multi function
Printer (MFP)**

3. Print Audit...
Rule recommends sending
print job to duplex device.
*User confirms recommendation and
re-route to lower cost device*

**Laser
Printer**



Your Customers' Benefits

- Save on printing output costs
- Enhance Document Security
- Reduce wasted pages
- Lower environment footprint
- Increase productivity
- Free up IT resources
- Gain control of printing environment
- Give mobile workers easy printing access

Secure Printing and Reduce Waste

For organizations who want to eliminate stacks of unclaimed print jobs left at printers and increase document security, KDFM Premier also offers an easy-to-install and use management service. This service reduces wasted pages and prevents unauthorized viewing of confidential documents. The users can release print jobs through any device with web access including laptops, tablets PCs or smartphones.

On enabled MFP systems, KDFM Premier even allows the user to release secure printing by authentication on the device LCD panel (PIN code, project/user number) with no additional hardware installation on the device. **Contact us to know the enabled brands and models for these embedded solutions**

KDFM Premier is fully compatible with our Automatic Toner Fulfillment program that save you time, freight, and toner waste by providing supplies directly to the end-user. Katun can assist you in each step of this complete suite of solutions with a full and customized training via webinar, backed with full support and a hotline managed by an expert MPS team.

How It Works:



1 User sends a print job to the printer.



2 Print job is placed into a virtual queue on a designated server.



3 User walks to printer and authenticates at a Secure Terminal or web enabled device.



4 Job is released and printed.



Want to get a trial demo or get called back for a full presentation?

Contact your Katun sales representative or sign up online at:
<http://www.katun.com/eu/kdfm-information-demo-request-form/>

KATUN®

DEALER FLEET MANAGEMENT